

Sisley, W.

CHAIRMAN:
W. T. BARTLETT.

MANAGER:
W. C. SISLEY.

SECRETARY:
W. R. WHITE

TELEGRAMS: "HYGIENE, GARSTON, HERTS."
TELEPHONE: 147, WATFORD.

THE INTERNATIONAL TRACT SOCIETY, LTD.,

PUBLISHERS OF EVANGELICAL, PROPHETICAL,
AND HEALTH LITERATURE.

STANBOROUGH PARK,
WATFORD, HERTS.

AFFILIATED HOUSES ALL OVER THE WORLD.

January 5, 1912.

Mr. W. C. White,
Sanitarium P.O.
Napa Co., U.S.A.

Dear Brother,

We are much obliged for your kindly and interesting letter of the 19th ult., We have read with much interest all you have written with reference to "Daniel and the Revelation". We regret very much having been delayed so much in getting this book on the market. Really the prospect to-day does not seem to be any better than it was years ago. We appreciate very much the kindly interest you have manifested along this line in our behalf. If you can do anything to assist us in securing a good revision of "Daniel and the Revelation" we shall be thankful.

As to the question of royalty your proposal that we pay you 5% when you own the plates is quite in harmony with the action of the Committee, and we have planned accordingly. We suppose of course that 3% where we own the plates will be the figure. We are, however, not quite so clear as to the rates of royalty for India and Africa. Those in charge of these fields have always claimed that notwithstanding the fact that they can sell at a higher price than we can, they are not so well off as we are on account of the heavy carriage, duty, etc., In both India and Africa those who buy English books are few and far between which make the canvassers expenses very heavy so that the difference in the price is more than used up in these added expenses.

We have thought if any field needed special consideration and low prices, India and Africa and such other places where the Cause is weak and the expenses of circulating our literature heavy, are the ones. We try to give

such fields every advantage, and can but feel we are right in doing so. We should be glad to see these fields get their books at the lowest possible prices. We have made our prices so low that we should have to charge them with whatever difference in royalty we had to pay, so we shall not be affected in any way by any change you may make in royalty to these fields only in the matter of book-keeping. I suppose we shall always be in a position to supply these fields with such books as we publish here at a considerably lower price than they can be supplied from any other field.

We shall be pleased to receive the sample copies of "Great Controversy", and the writer thanks you in advance for the books for his personal libraries. It will be a great pleasure to him to paste in the notes signed by your Mother. Kindly give her our very kindest regards, and best wishes.

We had a very interesting and we trust profitable Ministerial Institute, and we sincerely hope that the influence of it will be felt throughout the field for years to come. The Brethren went to their homes with renewed courage and determination to press onward in the work to the end.

Trusting the Lord's richest blessing may be with you, and with sincere regards to yourself and family, we are,

Yours in the Master's service,

INTERNATIONAL TRACT SOCIETY, Ltd.,

W. T. Sisley

Mngr.

WCS.

M.A.